

Table 4
Bragg, Devaney Tariff Remedy Proposal
Pro-forma Exercise for 2000, Low Growth Scenario
Results of Operations of U.S. Producers of Carbon and Alloy
Steel Welded Tubular Products, other than OCTG
Using base data from Prehearing Report Table TUBULAR-23 and
COMPAS results for average of all 8 Scenarios
Assuming that the cost of hot-rolled steel increases 10%*

	2000 Actual	201 Remedy Scenario	Net Change	Input Data	
	Value (1,000 dollars)			1+ %change in Revenue:	1.1696
Net Commercial Sales	2,593,262	3,033,079	17.0%	1+ %change in Output:	1.1348
Cost of Goods Sold	2,239,902	2,767,725	23.6%		
Gross Profit	353,360	265,355	-24.9%		
Selling, general and administrative expenses	226,208	226,208	0.0%		
Operating Income	127,152	39,147	-69.2%		
Interest Expense	43,054	43,054	0.0%		
Other expense, net	1,024	1,024	0.0%		
Other income items	--	--			
Net income before income taxes	83,074	-4,931	-105.9%		
Depreciation and amortization	83,502	83,502	0.0%		
Cash Flow	166,576	78,571	-52.8%		
	Ratio to net sales (percent)				
Cost of Goods Sold	86.4%	91.3%	5.6%		
Gross Profit	13.6%	8.7%	-35.8%		
Selling, general and administrative expenses	8.7%	7.5%	-14.5%		
Operating Income	4.9%	1.3%	-73.7%		
Net income before income taxes	3.2%	-0.2%	-105.1%		

*Assumes that increased cost of steel affects price of all non-wage components of the costs of goods sold:

wages paid	249,386	283,003
COGS - wages paid	1,990,516	2,484,721
total COGS	2,239,902	2,767,725

Source: Author's calculations.